SeaZoom Shipping Solutions Pilot Agreement

Agreement Date: [ ] **Client:** [ ] **Contact:** [ ] **Email:** [ ] **Pilot Period:** 30 days from start date (to be agreed upon) **Vessels:** Up to 2 vessels (to be specified by Client)

Overview: JIT Shipping Solutions (Provider), based in London, offers a free 30-day Just-In-Time (JIT) optimization pilot to assist [Client] in optimizing vessel speeds for North European ports (e.g., Southampton, Rotterdam). This advisory service aims to reduce fuel costs (€5k-€7k/voyage) and CO2 emissions (32t/voyage), ensuring EU ETS 2025 compliance, with no fee unless savings are achieved.

Terms and Conditions:

- **Service Scope:** Provider will deliver daily speed and arrival recommendations based on AIS data, agent windows, and weather conditions, tailored to Client's specified routes. Recommendations are advisory; the vessel Master retains full operational control.
- **Pilot Duration:** 30 days from the agreed start date, covering up to 2 vessels. Extension by mutual consent.
- **Cost:** Free if no verified savings. If savings are achieved (fuel cost reduction >5%), Provider charges 20-30% of verified savings (€400-€3,000/voyage), invoiced monthly with 30-day payment terms.
- **Savings Verification:** Provider and Client will jointly review fuel consumption data (pre/post-pilot) using Client's records or Provider's calculations. EU ETS-compliant CO2 reports (Fuel Saved * 3.2 tons) included.
- **Deliverables:** Daily advice via email, end-of-pilot savings report, and GreenVoyage2050 alignment guide.
- **Liability:** Provider's liability is limited to fees paid by Client. Provider is not responsible for delays due to weather, congestion, or data inaccuracies.
- **Intellectual Property:** All tools, reports, and data provided remain Provider's property but may be used by Client during the pilot.
- **Termination:** Either party may terminate with 7 days' notice. No fees apply if terminated early with no savings.

Signatures:

- **Provider:** AT, JIT Shipping Solutions

  Signature: _____ Date: _____

- **Client:** [Client Name/Title]

  Signature: _____ Date: _____

Contact: Dr AT Politi, jit@seazoom.co.uk, +447497572030